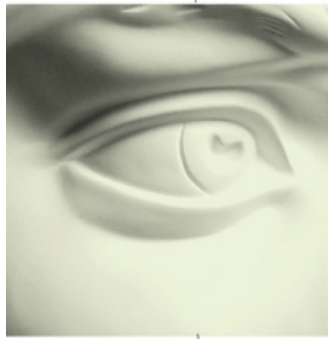


**PREFERRED BUSINESS SOLUTIONS, LLC**

**SOLVING  
BUSINESS  
PROBLEMS**

performance enhancement  
turnaround consulting  
corporate finance



*A View From Experience*



**YOU KNOW YOUR  
BUSINESS BETTER  
THAN ANYBODY.**

> WE BELIEVE THAT AND WE COUNT ON IT.



PREFERRED BUSINESS SOLUTIONS, LLC

YOU KNOW YOUR BUSINESS BETTER THAN ANYBODY,  
PERHAPS YOU NEED TO CONSIDER

STRATEGIES OR TACTICS TO MAKE YOUR BUSINESS STRONGER, MORE EFFICIENT OR MORE PROFITABLE. WE CAN OFFER PROVEN SOLUTIONS TO BUSINESS PROBLEMS THAT AFFECT COMPANIES OF ALL TYPES AND SIZES THROUGHOUT ALL STAGES OF THE BUSINESS CYCLE. YOU MAY NEED PREFERRED BUSINESS SOLUTIONS.

WITH A COMBINED TOTAL OF 100 YEARS OF PROBLEM-SOLVING EXPERIENCE IN SECTORS FROM HEALTHCARE TO SOFTWARE, PB SOLUTIONS HAS SEEN YOUR BUSINESS PROBLEM BEFORE. MORE IMPORTANTLY, WE'VE SOLVED IT. PB SOLUTIONS CAN ASSESS AND

ADDRESS YOUR NEED SWIFTLY WITH PERSONAL ATTENTION. TO DO THE JOB RIGHT, YOUR PROBLEM BECOMES OUR PROBLEM. WE HAVE A VESTED INTEREST IN TURNING YOUR BUSINESS AROUND OR TAKING IT TO THE NEXT LEVEL.

100 YEARS

OF PROBLEM SOLVING EXPERIENCE



A VIEW FROM EXPERIENCE

> IF YOU'RE EXPERIENCING:

- INSUFFICIENT PROFITS
- CASH FLOW PROBLEMS
- PROBLEMS RAISING CAPITAL
- STAFFING ISSUES
- BANKRUPTCY
- THE NEED TO SELL
- THE DESIRE TO ACQUIRE OR BE ACQUIRED
- THE NEED FOR A SUCCESSION PLAN

> OUR PERFORMANCE SOLUTIONS ADDRESS:

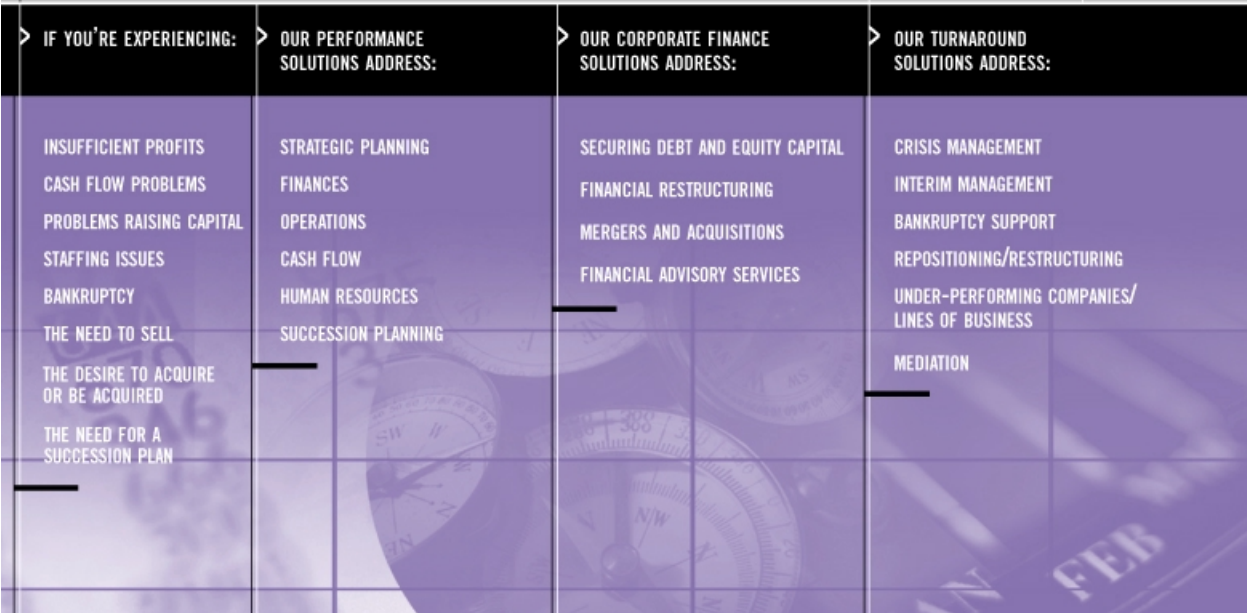
- STRATEGIC PLANNING
- FINANCES
- OPERATIONS
- CASH FLOW
- HUMAN RESOURCES
- SUCCESSION PLANNING

> OUR CORPORATE FINANCE SOLUTIONS ADDRESS:

- SECURING DEBT AND EQUITY CAPITAL
- FINANCIAL RESTRUCTURING
- MERGERS AND ACQUISITIONS
- FINANCIAL ADVISORY SERVICES

> OUR TURNAROUND SOLUTIONS ADDRESS:

- CRISIS MANAGEMENT
- INTERIM MANAGEMENT
- BANKRUPTCY SUPPORT
- REPOSITIONING/RESTRUCTURING
- UNDER-PERFORMING COMPANIES/ LINES OF BUSINESS
- MEDIATION





## CUSTOMER TESTIMONIALS

- > PREFERRED BUSINESS SOLUTIONS GOT OUR COMPANY FINANCING; I THOUGHT IT WOULD BE IMPOSSIBLE.
- > OUR GROSS PROFIT DOUBLED IN SIX MONTHS.
- > ONCE PB SOLUTIONS WAS INVOLVED, THE CREDITORS STOPPED CALLING. IT GAVE US TIME TO REGROUP AND FIX THE PROBLEMS. WE RETURNED TO PROFITABILITY QUICKLY!
- > OUR STOCK WENT FROM \$1.80 TO \$5.60 IN TWELVE MONTHS!
- > PB SOLUTIONS TURNED OUR RED INK TO BLACK.
- > PB SOLUTIONS DEVELOPED IDEAS TO "CASH OUT" OF THE BUSINESS, WHICH MAXIMIZED OUR VALUE, AND SAVED ON TAXES TOO!

## STRATEGIC ALLIANCE CAPABILITIES

*PB SOLUTIONS HAS RELATIONSHIPS WITH PROFESSIONALS IN VARIOUS DISCIPLINES INCLUDING:*

- > INVESTMENT/FINANCIAL SERVICES
- > HUMAN RESOURCES
- > RECRUITMENT AND OUTPLACEMENT
- > MARKETING AND BRANDING

## SOLVING BUSINESS PROBLEMS

WHEN CLIENTS COME TO US THEY VIEW OUR SERVICES AS YET ANOTHER COST OF DOING BUSINESS IN A COMPETITIVE MARKETPLACE.

OUR EXPERIENCE HAS PROVEN THAT THEIR INVESTMENT IN OUR EXPERTISE IS ONE OF THE BEST INVESTMENTS THEY'LL EVER MAKE.



ECONOMIC DEVELOPMENT

STEEL

REAL ESTATE

ENGINEERING

NATURAL RESOURCES

MANUFACTURING

FOOD SERVICES

CONSTRUCTION

HEALTHCARE

DISTRIBUTION

RETAIL

TECHNOLOGY

AGRICULTURE

TELECOMMUNICATIONS

ENTERTAINMENT

ENVIRONMENTAL/REGULATORY

FINANCIAL SERVICES

PHARMACEUTICAL

BANKING

OUR PREFERRED BUSINESS  
SOLUTIONS PROBLEM SOLVERS  
ARE CERTIFIED TURNAROUND  
PROFESSIONALS



PATRICK W. WISMAN, PRINCIPAL



Businesses that are broken can be fixed. Businesses that are good can be better. We offer the tools to get our clients from where they are to where they want to be.

We've been solving business problems for a long time and we're flat out good at it. By teaming with our clients, listening to their problems and sharing our expertise, we can help them find solutions.



MICHAEL E.  
ALINKOFF,  
PRINCIPAL



JOHN J. HENNESSY, PRINCIPAL

Start-ups, mature companies, family-owned businesses, small, mid and large organizations in industries as diverse as they can be all face similar issues. There's no magic bullet or quick fix but much more often than not, what ails our clients is most definitely curable.



PREFERRED BUSINESS SOLUTIONS  
CAN ENABLE YOU TO VISUALIZE AND  
ACTUALIZE SUCCESS IN BUSINESS AREAS  
IN WHICH YOU SEEK IMPROVEMENT.

CONTACT US TO PUT OUR VIEW FROM  
EXPERIENCE TO WORK FOR YOUR  
ORGANIZATION.

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**p.b.solutions** *A View From Experience*

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